# DUMPSDOSS.

**SDM Certification - NI** 

Nokia SDM\_2002001050

**Version Demo** 

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#### **QUESTION NO: 1**

Which of the following items does the PM have to provide to the CT F&C when setting up the NELLE sales packages?

- A. Gross margin.
- B. Sales prices.
- C. Subcontractor costs and internal MWD.
- D. Sales packages.

ANSWER: C

#### **QUESTION NO: 2**

Which tool must be used to control the Change Management process?

- A. A Change Management template agreed with the Customer and the IPM Change Management Module.
- B. IPM Change Management Module only.
- C. Any tool, to be defined in the Customer contract.
- D. NELLE.

# **ANSWER: A**

#### **QUESTION NO: 3**

Which effort is contributing to reduce the project asset levels and hence improve project cash flow performance of an NI project?

- A. Combining different customer acceptances in order to bundle customer invoices.
- **B.** Making sure all "task completed" milestones are updated in IPM without delay.
- C. Ensuring that local project warehouse never runs out of inventory.
- **D.** Ensuring that the equipment is delivered to the site at least 2 days before the site will be ready for installation.

# **ANSWER: B**

# **QUESTION NO: 4**

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What is the basic source of information for the development of the Quality Plan?

- A. Project quality and acceptance requirements stated in the current customer contract.
- B. Equipment installation manuals.
- C. Templates from NSN PM Compass.
- D. Experience from previous projects executed with the same Customer.

# **ANSWER: A**

# **QUESTION NO: 5**

What is the main purpose of the Site Selection Process?

**A.** Ranking of the owners of the identified site candidates in terms of their reputation, their financial resources and willingness to pay a monthly handling fee to the PM from his earnings from the lease.

**B.** Ranking of the site candidates in terms of the project specific optimum regarding ease of lease, closing within specified terms, permitting time, construction works cost and radio planning aspects.

**C.** Selection of the 'Preferred Site' from the site candidates considering radio planning aspects, permitting time and the personal relationship between the PM and the landlord/house owner.

**D.** Identification of site candidates suitable from radio planning point of view and where a lease can be closed, permits can be obtained and construction works requirements are met.

# **ANSWER: B**

#### **QUESTION NO: 6**

Which of the following options contains the basic steps of the Change Management process ?

- A. 1. Analyze change
- 2. Implement change
- 3. Close change
- **B.** 1. Initiate change
- 2. Analyze change
- 3. Implement & Monitor change
- 4. Close change
- C. 1. Open Change Request
- 2. Reject/Approve Change Request
- D. 1. Analyze Change Request
- 2. Reject/Approve Change Request

#### **ANSWER: B**

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## **QUESTION NO: 7**

A project got an engineer assigned with a competence level of 3, but should have one with at least a level 4. How does the PM react?

A. The PM refuses to take the employee and insist on getting an engineer with level 4.

B. The PM accepts the engineer and sends him to a classroom training.

C. The PM accepts the engineer and agrees with him on a competence development path within the project.

**D.** The PM refuses to take the employee and tries to find an available engineer on the external market.

#### **ANSWER: C**

#### **QUESTION NO: 8**

Project "A" has experienced difficulties in the deliveries of one of its key suppliers. It has been estimated by the project team that, if the supplier is one week late for the next scheduled delivery, it will cost \$10,000. The probability of the supplier being late is 50 %, based on the fact that this has happened before on the project. What is the expected monetary value of this risk event occurring:

- **A.** \$3,500
- **B.** \$7,500
- **C.** \$5,000
- **D.** \$10,000

#### ANSWER: C

#### **QUESTION NO: 9**

What are the key elements that must be monitored constantly over the entire project life cycle?

- A. Quality and Subcontractor Performance.
- B. Contract conditions and Project Deliverables.
- C. Cost, Time and Scope.
- D. Financial Reports and Schedule.

# ANSWER: C

# **QUESTION NO: 10**



What is the meaning of 'Staged Acceptance Procedure'?

**A.** It is a procedure used in rollout projects with separate customer acceptance milestones for Site Acquisition, Construction Works, Equipment Delivery, Telecom Implementation and Network Design.

**B.** It is a procedure in rollout projects where we limit Cluster Acceptance to only one cluster in the network, the so-called 'Golden Cluster'.

**C.** It is a procedure in rollout projects where several customer acceptances are accumulated so the number of separate customer invoices can be reduced.

**D.** It is a procedure where the customer accepts the network if he does not formally submit objections against acceptance.

**ANSWER: A**