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Advanced Routing and Switching for Account Managers – ARSAM

Cisco 646-048

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QUESTION NO: 1

What does not need to be considered when looking into the customer workflow?

- A. How does the customer access the online software solutions?
- B. How many different switch products are in use at the customer network?
- C. How can the service partner instantly connect with outsourced engineers?
- D. How can customer and service collaborate and start video communication?

ANSWER: B

QUESTION NO: 2

Which of the following is the strongest competitor of Cisco in the WAN optimization market space?

- A. Blue Coat Systems
- B. F5 Networks
- C. Riverbed Technology
- D. Silver Peak Systems

ANSWER: C

QUESTION NO: 3

Which statement is true regarding IPv6?

- A. Nowadays, all devices in the network support IPv6.
- B. IPv6 has built-in and always-on security features, eliminating the need for additional security products in the network.
- C. Cisco Transformative Networking Initiative provides an analysis of the network regarding the device capabilities to support IPv6.
- D. IPv6 is a technology that is only applicable to service provider core networks.

ANSWER: C

QUESTION NO: 4

Which three statements correctly describe the Cisco router portfolio? (Choose three.)

- A. The Cisco 800 Series Integrated Services Router family is a 1-RU solution for small offices.
- B. The Cisco 1900 Series Integrated Services Router family is a 1-RU solution for small offices.
- C. The Cisco 1900 Series Integrated Services Router family provides a modular solution for small offices.
- D. The Cisco 800 Series Integrated Services Router family includes 3G WAN options.
- E. The Cisco 2900 Series Integrated Services Router family provides interactive media services and service virtualization or midrange deployments.
- F. The Cisco 2900 Series Integrated Services Router family provides interactive media services, including TelePresence.

ANSWER: C D E

QUESTION NO: 5

Which two are components of Cisco MediaNet that simplify network assessment, monitoring, and troubleshooting? (Choose two.)

- A. MediaTrace
- B. MediaPing
- C. Traffic Simulator, based on IPSLA
- D. Traffic Simulator, based on ping

ANSWER: A C

QUESTION NO: 6

Which of the following statements is not correctly describing a Cisco EnergyWise solution?

- A. EnergyWise endpoints are managed by policies and monitored for energy usage.
- B. EnergyWise domains are logical groups of entities.
- C. Syslog is used to send alarms to EnergyWise management applications such as CiscoWorks LMS.
- D. EnergyWise management applications include Cisco EnergyWise Orchestrator, CiscoWorks LMS, and third-party management applications.

ANSWER: C

QUESTION NO: 7

Which two statements best describe an enterprise architecture? (Choose two.)

- A.** The organizing logic for business processes and IT infrastructure reflects the integration and standardization requirements of the company operating model.
- B.** The organizing logic for business processes and communication paths reflects the requirements of the company operational model.
- C.** Various elements and systems are aligned into one holistic entity.
- D.** The operating model is the desired state of business process integration and business process standardization for delivering goods and services to customers.
- E.** The operational model is the desired state of the IT infrastructure that is required for delivering goods and services.

ANSWER: A D

QUESTION NO: 8

Which of the following is not a business benefit that is offered by a Cisco switching solution?

- A.** deliver a positive user experience
- B.** reduce energy costs and resource consumption by up to 55 percent
- C.** deliver superior investment protection
- D.** deliver superior access and service levels

ANSWER: B

QUESTION NO: 9

Which two are advantages of Cisco Prime NAM? (Choose two.)

- A.** It comes for free with any Cisco ISR G2 or Cisco ASR purchase.
- B.** It provides end-to-end application and network performance visibility.
- C.** It includes Cisco LAN sensor licenses.
- D.** It provides granular traffic analysis, voice analysis, performance metrics, and deep insightful packet captures.

ANSWER: B D

QUESTION NO: 10

Which three are major trends that fuel the demand for routing and switching? (Choose three.)

- A. mobility
- B. video
- C. bandwidth optimization
- D. cloud
- E. IT standardization

ANSWER: A B D