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**QUESTION NO: 1**

A long-term contract under which a borrower which a borrower agrees to make payments of interest and principal on specific dates to its holder is called:

- A. Bond
- B. Loan
- C. Mortgage
- D. Credit

**ANSWER: A****QUESTION NO: 2**

Which of the following is NOT the type of turnover?

- A. Involuntary turnover
- B. Functional turnover
- C. Faulty turnover
- D. Controllable turnover

**ANSWER: C****QUESTION NO: 3**

In \_\_\_\_\_ database, different parts of the database are stored in the locations where they are accessed more often, but they continue to be fully accessible to others through telecommunications

- A. Distributed
- B. Partitioned
- C. Fragmented
- D. Spontaneous

**ANSWER: C**

**QUESTION NO: 4**

An organization that is committed to total quality must apply it at which level?

- A. organizational level
- B. process level
- C. job level
- D. All of the above

**ANSWER: D**

**QUESTION NO: 5**

A method used to forecast the supply of people for certain positions is called:

- A. Succession analysis
- B. Placement analysis
- C. Replacement analysis
- D. Affecting workforce

**ANSWER: A**

**QUESTION NO: 6**

The transfer of ownership by the host government to a domestic entity with payment of compensation is called:

- A. Expropriation
- B. Domestication
- C. Local content
- D. All of the above

**ANSWER: A**

**QUESTION NO: 7**

The use of influence to motivate employees to achieve organizational goals is called:

- A. Planning
- B. Organizing
- C. Leading
- D. Controlling

**ANSWER: C**

**QUESTION NO: 8**

Minimum number necessary to be present at a meeting in order to transact business is called:

- A. Quota
- B. Quorum
- C. Voting trust
- D. Determination

**ANSWER: B**

**QUESTION NO: 9**

The annual accounting period adopted by a business is known as its:

- A. Natural business year
- B. Fiscal year
- C. Final year
- D. Monetary year

**ANSWER: C**

**QUESTION NO: 10**

The marketplace value of a brand based on reputation and goodwill is called:

- A. Brand equity
- B. Product impartiality

- C. Trade-marking
- D. Brand Identification

**ANSWER: A**

#### **QUESTION NO: 11**

What refers to a Japanese style of management that is characterized by long-term employment, slow promotions, considerable job rotation, consensus-style decision making, and concern for the employee as a whole?

- A. Theory T
- B. Theory T +
- C. Theory Z
- D. Theory Z +

**ANSWER: C**

#### **QUESTION NO: 12**

A field that focus on the total organization rather than the individual worker, delineating the management functions of planning, organizing, commanding, coordinating, and controlling is known as:

- A. Unity of command
- B. Administrative principle
- C. Managerial fist
- D. Decision-making process

**ANSWER: B**

#### **QUESTION NO: 13**

Stock issued to owners is referred to as:

- A. Capital stock
- B. Owner stock
- C. Proprietor stock

D. Principal stock

**ANSWER: A**

**QUESTION NO: 14**

Producing a plan to manufacture specific items or provide specific services within a given time period is called:

- A. Master scheduling
- B. Run-on-time scheduling
- C. Capability scheduling
- D. Production activity scheduling

**ANSWER: B**

**QUESTION NO: 15**

A database or data warehouse that allows a decision maker to conduct the intelligence phase of decision making is called:

- A. Data Management Module
- B. Data Modeling Module
- C. Data Information Module
- D. Data Processing Module

**ANSWER: A**