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Cisco Midsize Collaboration Solutions for Account Managers (MCAM)

Cisco 700-105

Version Demo

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QUESTION NO: 1

Which three Cisco Business Edition 6000 characteristics contribute to its business scalability? (Choose three.)

A. business process optimization through better team collaboration

B. high availability

C. rapid return on investment

D. increased agility and investment protection

E. reduced carbon footprint

F. server redundancy

G. deployment flexibility with unified provisioning

ANSWER: A C D

QUESTION NO: 2

Which statement describes the key function provided by Cisco Spark?

A. Cisco Spark makes it easier to find experts in your organization.

B. Cisco Spark simplifies teamwork by sharing messages and files, and it lets you meet with different teams, all in one place.

C. Cisco Spark is available on-premises and in the cloud.

D. Cisco Spark can be integrated with Microsoft Lync.

ANSWER: B

QUESTION NO: 3

Which description of the Cisco Collaboration architecture is true'?

A. a flexible network framework designed to enable integration with the collaboration requirements of the customer

B. a flexible collaboration framework designed to support any customer and any user collaboration needs

C. a collaboration framework designed to support the collaboration needs of a typical large enterprise

D. a collaboration framework designed to integrate the existing customer collaboration functionalities with Cisco network infrastructure

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ANSWER: A

QUESTION NO: 4

Which three operational benefits are provided by Cisco Business Edition 6000? (Choose three.)

A. support for multiple management platforms

B. faster end-user adoption through collaboration process templates

C. faster updates through smaller software packages

D. reduced implementation risk through reference architectures and validated designs

E. better user experience based on end-to-end architectural approach

F. faster solution implementation due to preloaded and preconfigured collaboration applications

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ANSWER: B E F

QUESTION NO: 5

Which option is a key challenge for customers and their IT teams caused by the evolution of communication tools?

A. skills of the IT teams

B. keeping the organizational structure unchanged while adapting to new collaboration solutions

C. fragmentation and complexity of collaboration tools

D. time for implementation of collaboration hardware

E. managing infrastructure that is not based on Cisco Collaboration

F. costs of collaboration

ANSWER: D