# DUMPSDOSS.COM

# Advanced Security Architecture for Account Managers

Cisco 700-265

**Version Demo** 

**Total Demo Questions: 10** 

**Total Premium Questions: 75** 

**Buy Premium PDF** 

https://dumpsboss.com

support@dumpsboss.com

dumpsboss.com



()I	JES'	TIO	N N	O: 1
$\omega \iota$	J = U			<b>O.</b>

Which licensing feature enables customers to better manage their software assets and optimize their IT spend?

- A. Cisco ONE
- **B.** Enterprise License Agreements
- C. License Bundling
- D. Smart Accounts

# **ANSWER: D**

#### **QUESTION NO: 2**

Which three customer use cases address the best outcome? (Choose three.)

- A. Propose the best scalability.
- **B.** Offer powerful and integrated products.
- C. Faster threat identification.
- **D.** Deliver flexible deployment options.
- **E.** Enhance remediation.
- F. Provide complete protection.

#### ANSWER: B D F

#### **QUESTION NO: 3**

How does Cisco TrustSec help secure sensitive data and regulating network access?

- A. email security
- **B.** leverage file reputation
- C. ensure compliance
- **D.** provide customer choice
- E. traffic tagging



#### **QUESTION NO: 4**

In addition to protection, control, and flexibility, which two business values are used as part of Cisco value propositions? (Choose two.)

- A. integration
- B. scalability
- C. completeness
- D. cost effectiveness
- **E.** support

**ANSWER: C D** 

#### **QUESTION NO: 5**

Which three features does an ASA 5506-X appliance with FirePower Services provide? (Choose three.)

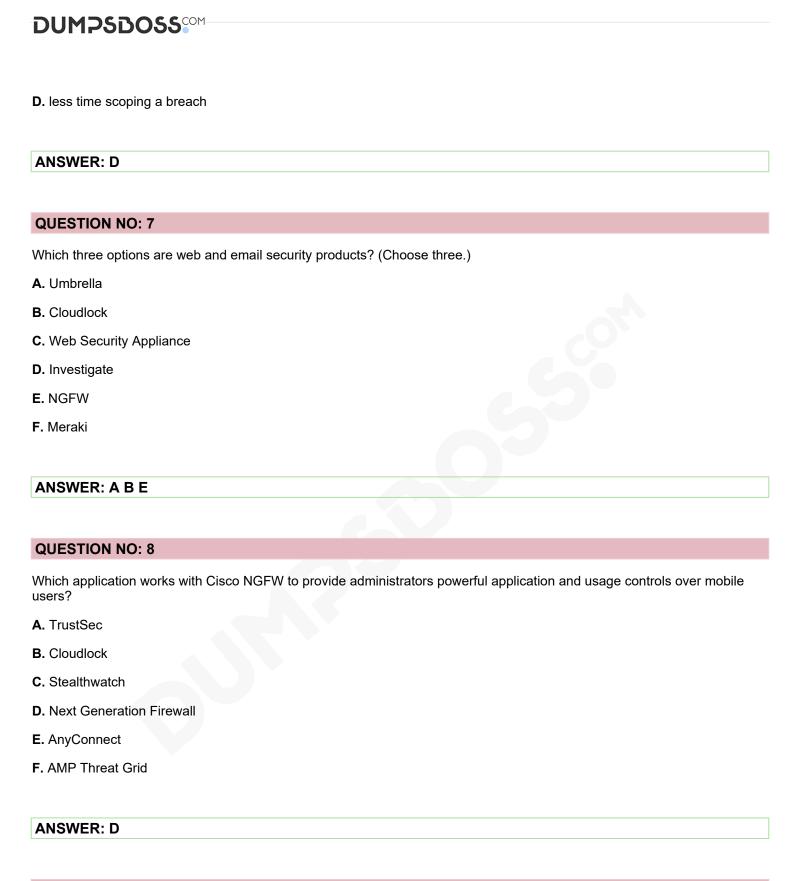
- A. reliable visibility
- B. data loss prevention
- C. NGIPS
- D. next generation firewall
- E. URL filtering
- F. Talos

**ANSWER: A C D** 

### **QUESTION NO: 6**

Which customer cost saver examples like reputation analysis and recommended remediation steps?

- A. faster integration
- B. flexible licensing
- C. fewer resources to manage



# **QUESTION NO: 9**

Refer to the exhibit. Which consolidating platforms and appliances under a single provider is customer coat saver?





Licensing provides flexible options at competitive value.

- A. faster integration
- B. easier remote access
- C. flexible licensing
- D. less time scoping a breach

ANSWER: C

#### **QUESTION NO: 10**

Which two benefits of a partner selling Cisco Security Solutions are true?

need, based on the number of active endpoints on the network.

- A. simplified solutions
- B. partner referrals
- C. lower total cost of ownership
- D. opportunities for new revenue
- E. incentives programs

**ANSWER: A D**