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## TelePresence Video Sales Engineer for Express

Cisco 650-293

Version Demo

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**QUESTION NO: 1**

What are three benefits of using Cisco TelePresence? (Choose three)

- A. reducing the time that is available for productive work
- B. enabling more frequent meetings between geographically dispersed teams
- C. reducing network infrastructure
- D. enhancing the quality of PowerPoint presentations
- E. reducing carbon footprint
- F. reducing travel costs
- G. eliminating all face-to-face meetings

**ANSWER: B E F**

**QUESTION NO: 2**

You are suggesting an audio codec for your client. The client has a high-speed network, but will be communicating with a counterpart in a different location that has only a 128-kb/s connection. Which protocol would you expect the codec to negotiate?

- A. G.728
- B. G.722
- C. AAC-LD
- D. G.711

**ANSWER: C**

**QUESTION NO: 3**

Which two elements are essential elements in the Cisco TelePresence Management Suite architecture?

(Choose two.)

- A. Cisco TelePresence MCU
- B. Cisco TelePresence Management Suite server

- C. Cisco TelePresence VCS
- D. Gateway
- E. SQL server

**ANSWER: B E**

#### **QUESTION NO: 4**

Which menu are you in if you are checking the status of the use of video equipment in your company, billing codes, and conferences per user?

- A. the Phone Books menu
- B. the TMS help function
- C. the Monitoring menu
- D. the Reporting menu
- E. the Administrative Tools menu
- F. the Systems menu

**ANSWER: D**

#### **QUESTION NO: 5**

A TelePresence room has been set up for 20 people seated in rows with no table. What is the best type of microphone to use which will ensure all participants will be heard?

- A. one AudioScience microphone mounted on the ceiling
- B. one omnidirectional microphone in the front of the room
- C. two unidirectional microphones: one at the front of the room, one at the back of the room
- D. one unidirectional microphone in the center of the room

**ANSWER: A**