SAP Certified Application Associate - SAP S/4HANA Sales 1809 Upskilling

SAP C_TS460_1809

Version Demo

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QUESTION NO: 1

The shipping condition in a sales order? Please choose the correct answer.

A. Ship-to party

B. Payer

C. Bill-to party

D. Sold-to par

ANSWER: D

QUESTION NO: 2

Which organizational unit represents the geographical aspect of the organization in Sales and Distribution?
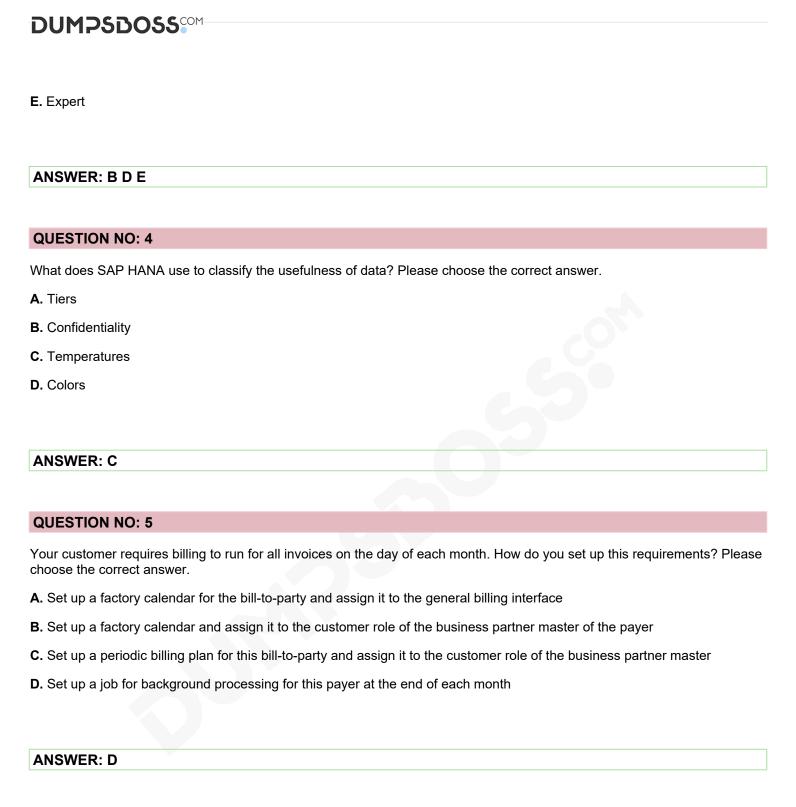
Please choose the correct answer.

A. Distribution channel

B. Sales group

C. Sales office

D. Sales district

ANSWER: C

QUESTION NO: 3

What are some of the SAP Fiori user types? There are 3 correct answers to this question.

A. Employee

B. Developer

C. Business partner

D. Occasional

E. Expert

ANSWER: B D E

QUESTION NO: 4

What does SAP HANA use to classify the usefulness of data? Please choose the correct answer.

A. Tiers

B. Confidentiality

C. Temperatures

D. Colors

ANSWER: C

QUESTION NO: 5

Your customer requires billing to run for all invoices on the day of each month. How do you set up this requirements? Please choose the correct answer.

A. Set up a factory calendar for the bill-to-party and assign it to the general billing interface

B. Set up a factory calendar and assign it to the customer role of the business partner master of the payer

C. Set up a periodic billing plan for this bill-to-party and assign it to the customer role of the business partner master

D. Set up a job for background processing for this payer at the end of each month

ANSWER: D

QUESTION NO: 6

You save a billing document for an invoice. What happens? There are 2 correct answers to this question.

A. The credit limit check is performed

B. The goods issue is posted

C. The account receivable is posted

D. The document flow is updated

ANSWER: C D

QUESTION NO: 7

Which of the following actions can you directly execute in the SAP Fiori app "Manage Sales Orders"? There are 3 correct answers to this question.

A. Create sales orders

B. Reject all items in a sales order

C. Release credit blocks

D. Remove billing blocks

E. Create billing documents

ANSWER: A B D

QUESTION NO: 8

Which parameters control the availability check? There are 2 correct answers to this question.

A. Loading group

B. Schedule line category

C. Checking group

D. Transportation group

ANSWER: B C

QUESTION NO: 9

What are requirements for customer consignment processing? There are 2 correct answers to this question.

A. The consignment fill-up requires a billing document

B. The consignment returns requires a warehouse task for picking

C. The consignment pick-up requires a good receipt

D. The consignment issue requires a delivery document

ANSWER: C D

QUESTION NO: 10

Your customer wants to ensure that any subsequent text changes in a source document are automatically transferred to the subsequent document.

Which option in standard Sales and Distribution is available to fulfill this requirement? Please choose the correct answer.

A. Copying text

B. Transfer routine

C. Referencing text

D. Requirement routine

ANSWER: C