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Which of the following lists includes only activities that are defined as support activities in the value chain?

- A. Firm infrastructure, service, marketing and sales.
- **B.** Inbound logistics, outbound logistics, operations.
- C. Procurement, technology development, human resource management.
- **D.** Service, procurement, firm infrastructure.

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QUESTION NO: 2

The Business Activity Model shows the doing activities of a business system. Which element of CATWOE do these activities relate to?

- A. Transformation.
- B. Actors.
- C. Environment.
- **D.** Owner.

ANSWER: A

QUESTION NO: 3

When are workshops especially valuable?

- A. When suitably sized rooms are available.
- **B.** When all stakeholders are agreed on the way forward.
- **C.** When a geographically dispersed set of users' needs to be consulted.
- **D.** When time and budget are constrained.

ANSWER: D

QUESTION NO: 4



A. Human Resources (HR).

B. Procurement.

| Which investigation technique is supported by use case' descriptions? |
|---|
| A. Scenario Analysis. |
| B. Questionnaires. |
| C. Document Analysis. |
| D. Interviewing. |
| ANSWER: A |
| |
| QUESTION NO: 5 |
| The senior managers of an organization recognize that they employ knowledgeable, committed staff. Under which category of a SWOT will this be recorded? |
| A. Weaknesses, |
| B. Opportunities. |
| C. Threats. |
| D. Strengths. |
| ANSWER: D |
| ANSWER. D |
| |
| QUESTION NO: 6 |
| What does the 0' stand for in the CATVVOE analysis? |
| A. The objectives of the business system under review. |
| B. Theopportunities for change in the business system under review. |
| C. The organization of the business system under review. |
| D. The owner of the business system under review. |
| ANSWER: D |
| |
| QUESTION NO: 7 |
| Which of the following is a primary activity in the value chain? |

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C. Information Technology (IT). D. Marketing and Sales. **ANSWER: D QUESTION NO: 8** The Internal Rate of Return has been calculated for an option in a Business Case. Which ONE of the following statements is true? A. The Net Present Value is not known. **B.** The DCF Rate is not known. C. The Net Present Value is Zero. D. The DCF Rate is Zero. ANSWER: C **QUESTION NO: 9** Which of the following approaches is the variation of the Waterfall lifecycle that shows explicitly the link between the analysis stages and the testing stages? A. V model. B. Spiral model. C. Unified process. D. Workflow model. **ANSWER: A**

QUESTION NO: 10

Which ONE model is used for planning the training the support that people need as they adapt to change?

- A. The Concerns-Based Adoption Model.
- B. The Corporate Training Plan.
- C. The Capability Maturity Model.
- **D.** The Change Control Process Model.

