Nutanix Certified Sales Representative (NCSR): Level 1

Nutanix NCSR-Level-1

Version Demo

Total Demo Questions: 5

Total Premium Questions: 42

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QUESTION NO: 1

A customer has a dataintensive application that generates a lot of reads and writes.

What benefit does Nutanix offer that should be positioned for this customer?

A. Data protection

B. Data deduplication

C. Data redundancy

D. Data locality

ANSWER: D

QUESTION NO: 2

A prospect wants the benefits of HCI, but wants to avoid removing its existing Cisco UCS

Infrastructure. What should be brought to the prospect's attention in this situation?

A. Nutanix Enterprise Cloud software is fully tested to run on Cisco UCS servers at high performance with unlimited scalability

B. Nutanix Enterprise Cloud software is 100% compatible with all hardware vendor platforms

C. Nutanix provides the freedom to replace the Cisco hardware when it goes endoflife, after implementing the Nutanix Enterprise Cloud software solution

D. When running on a cisco hyperflex, the company can still use its Cisco UCSinfrastructure

ANSWER: A

QUESTION NO: 3

Which Nutanix product provides ease of application, automation, and lifecycle

management?

A. XRay

B. Calm

C. Xtract

D. AHV

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ANSWER: B

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Which initial service does Xi Cloud offer?

A. Disaster Recovery Service

B. VDI Service

C. Database Service

D. Email Service

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ANSWER: A

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Which is true for traditional 3tier architecture?

A. The entire datacenter contained in 4U space

B. Separate hardware components often from a number of different vendors

C. Single management interface spanning servers, storage and hypervisor

D. Single type of appliance continuously stacked to meet the needs of the business

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ANSWER: B

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