



Nutanix Certified Sales Representative (NCSR): Level 2

Nutanix NCSR-Level-2

Version Demo

Total Demo Questions: 6

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QUESTION NO: 1

Which two 3rdparty x86 servers are included in the Nutanix hardware compatibility list (HCL) as validated Nutanix software rather than OEM?

(Choose 2)

- A. Oracle SPARC Servers
- B. IBM Power Servers
- C. HP ProLiant Servers
- D. Cisco UCS Servers E . Huawei servers

ANSWER: C D

QUESTION NO: 2

How is the Prism User Interface accessed?

- A. From a storage array
- B. From a locally installed Windows application
- C. Through the Nutanix Marketplace
- D. Via any webbased browser

ANSWER: D

QUESTION NO: 3

A customer is evaluating Microsoft Exchange, but is under the impression that Nutanix is less than ideal platform for Exchange. What should you highlight in this situation?

- A. The Hypervisor agnostic capabilities of Nutanix align with Microsoft mandate to run Exchange on HyperV
- B. As mailbox grow in number and size, isolating the compute and storage will reduce performance degradation
- C. Nutanix has a platform that combines compute and storage into a single appliance and allows for predictive mailbox growth for individual users

D. Nutanix has an Exchange Solution Reviewed Program (ESRP) that has been validated by Microsoft for 50,000 customers

ANSWER: C

QUESTION NO: 4

What is the website address to access the Nutanix hosted demo?

- A. demo.nutanix.com
- B. portal.nutanix.com
- C. mynutanix.nutanix.com
- D. www.nutanix.com/demo

ANSWER: A

QUESTION NO: 5

A customer needs to reduce the number of highly paid IT specialists required for the management of storage and virtualization. Which Nutanix product should you propose to solve this problem?

- A. Xi
- B. Prism
- C. AFS
- D. Sizer

ANSWER: B

QUESTION NO: 6

An AWS customer is experiencing the financial impact of public cloud lock-in and requires long-term flexibility and choice across clouds.

Which Nutanix product can help with multicloud platform?

- A. Calm
- B. AHV

- C. Xi
- D. AFS

ANSWER: A

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